

# Save the Date

## Reviewing a Timberland Appraisal for Accuracy and Credibility



### Session topics:

1. Introduction - Drivers of Timberland Value
2. Key Concepts and Principles of Valuation
3. The Three Approaches to Valuation and Their Use in Timberland Appraisal
4. Key Drivers of Value Under the Income Approach
5. Selection of Sales and Adjustments Under the Sales Comparison Approach
6. Reconciling to a Final Value Opinion
7. Effective Appraisal Review and Interaction with the Appraiser
8. Review of checklist for evaluating appraisals

Timberland appraisals are integral part of many business transactions. Consumers of timberland appraisal services need to have confidence in the reports they receive to make sound business and investment decisions. Through this seminar, you will gain an understanding of basic valuation principals and methods as they relate to the timberland asset class and become a more informed consumer of appraisal services in the timberland market. While this session will not teach you how to conduct an appraisal, it will provide you with the knowledge and tools to understand the valuation process, interact effectively with the appraiser, and evaluate the accuracy and credibility of any forest appraisal.

### Registration:

Registration will open early January 2017 and be posted at [westernforestry.org](http://westernforestry.org). Appraiser continuing education credits will be applied for from Oregon Appraiser Certification and Licensure Board and State of Washington Department of Licensing – Real Estate Appraiser Section.

### Additional Questions?

Call Melinda at (888) 722-9416 or (503) 226-4562 or [melinda@westernforestry.org](mailto:melinda@westernforestry.org)

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**April 18-19, 2017 • Portland, OR**